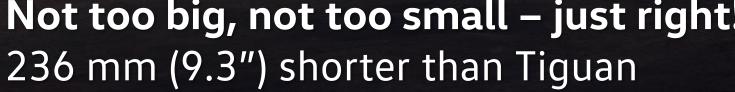


All-New 2022 Taos Table of Contents

- Dimensions and Highlights
- Price
- Offer Structure
- Competitors
- Exterior
- <u>Interior</u>
- Marketing
- Sales Operations
- <u>Technical Training</u>









Positioning

| PACKAGE (mm) | TAOS | TIGUAN | +/- |
|-----------------|-------|--------|------|
| Wheelbase | 2,689 | 2,790 | -101 |
| Length | 4,466 | 4,700 | -236 |
| Width | 1,841 | 1,839 | +2 |
| Height | 1,636 | 1,659 | -23 |

| F/C* (Comb) | Taos | Tiguan | +/- |
|------------------|---------|----------|---------|
| FWD (L/100KM) | +/- 7.4 | n/a | +/- 2.8 |
| AWD (L/100KM) | +/- 8.4 | +/- 10.2 | +/- 1.8 |





^{*} Directional until official figures released

Product Features

PERFORMANCE



- 1.5L TSI engine w/ 158 hp & 184 lb-ft of torque
- Incredible fuel efficiency
- FWD (8AT) and 4MOTION (7DSG)
- Available multi-link rear suspension
- Fun-to-drive ("Golf-like" experience)

EXTERIOR



- Bold SUV design with rugged cues
- Standard LED headlights and taillights
- "Just right" sizing
- 17", 18", 19" wheels
- Large panoramic sunroof
- 8 vibrant colours

INTERIOR



- Spacious interior, great ergonomics
- Youthful and playful design with wellexecuted materials and standard two-tone look
- Convenient storage (790L behind 2nd row) for every need
- 10-colour ambient lighting

TECHNOLOGY



- Standard KESSY GO
- Standard Volkswagen Digital Cockpit
- App-Connect and Bluetooth
- New generation MIB3 infotainment with available wireless phone charging
- Latest in driver assistance



Pricing





\$32,395
Comfortline
4MOTION



\$1,500
Sunroof & Wheel Package



\$36,695 **Highline 4MOTION**



\$1,500 Driver's Assistance Package



\$500 Alloy Wheel Package (19")



Offer Structure

FWD with 4MOTION

4MOTION



4MOTION



TRENDLINE (installation suggestion: 35%) COMFORTLINE (installation suggestion: 40%)

HIGHLINE (installation suggestion: 25%)

Exterior

- 1.5 TSI, 158 HP, 8-speed automatic
- 17" alloy wheel "Lupin"
- LED ECO basic headlights with LED DRL & auto headlights
- LED taillights
- Black roof rails
- Black painted side mirrors
- · Heated windshield washer nozzles

- Silver roof rails
- Privacy glass
- · Body coloured side mirrors

- 18" machined alloy wheels "Katana"
- · LED High signature headlights
- · Adaptive Front Light System
- · Exterior ambient lighting

Interior

- · Heated, cloth seating
- Driver seat, 6-way manual
- Passenger seat, 4-way manual
- 60:40 split rear seating with center pass-through
- Driver profile select (4MOTION only)
- Soft door panel
- Manual A/C
- Multi-function steering wheel

- Dual-zone climatronic
- Rear AC vents floor and console
- · Leatherette seating
- Driver seat, 8-way power (power lumbar)
- Passenger seat, 6-way manual
- 1 additional x USB (3 in total)
- Cargo cover
- · Leatherette wrapped steering wheel

- · Auto-dimming mirror
- Rain sensing wipers
- · Ventilated, leather seating
- · Heated steering wheel
- Heated wiper park
- Interior ambient lighting
- Light Assist

Safety & Technology

- Post-collision braking
- · Rearview camera
- Electronic parking brake
- Alarm preparation
- 6.5" touchscreen infotainment system
- App Connect, Bluetooth, 2 x USB ports
- 1 x 12V outlet (2x AWD only, 1 front, 1 trunk)
- VW Digital Cockpit
- KESSY GO

- Blind spot warning w/rear traffic alert
- Rearview camera with dynamic guidelines
- Front assist w/AEB & Pedestrian detection
- 8" touchscreen infotainment system
- Wireless app connect
- Full KESSY (2-door)
- Wireless phone charging
- Alarm

Sunroof & Wheel Package

- 18" alloys "Lagomera"
- Panoramic sunroof / LED reading lights

- VW Digital Cockpit Pro
- Park distance control (rear with AEB)
- Satellite navigation
- Beats premium audio (8 speakers)

Driver Assistance Package

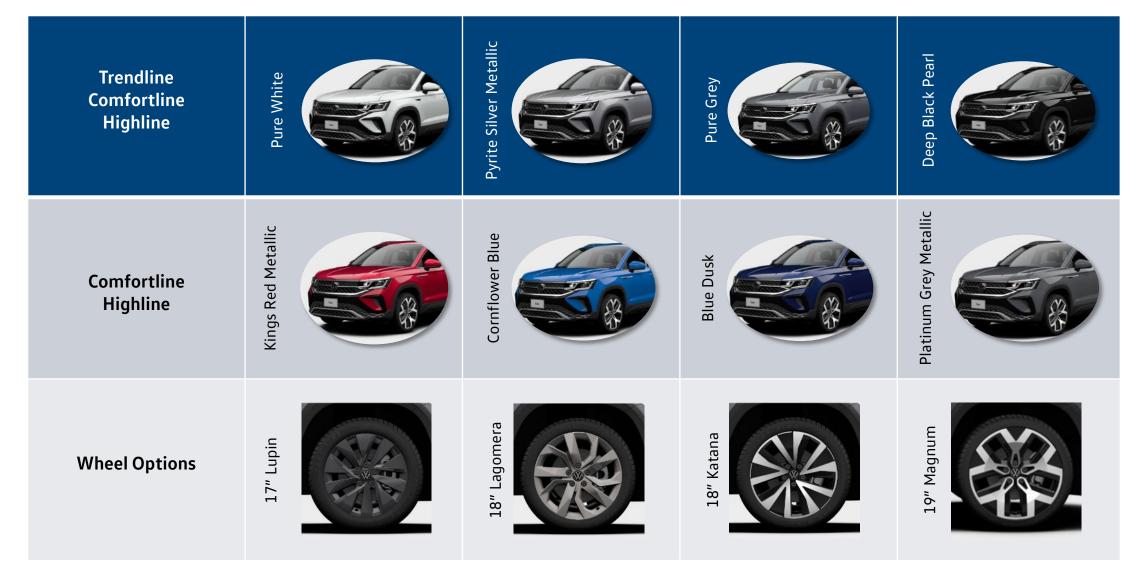
- Adaptive Cruise Control/lane assist/travel assist
- Remote start
- Emergency assist

Alloy Wheel Package

• 19" alloys – "Magnum" (Silver)

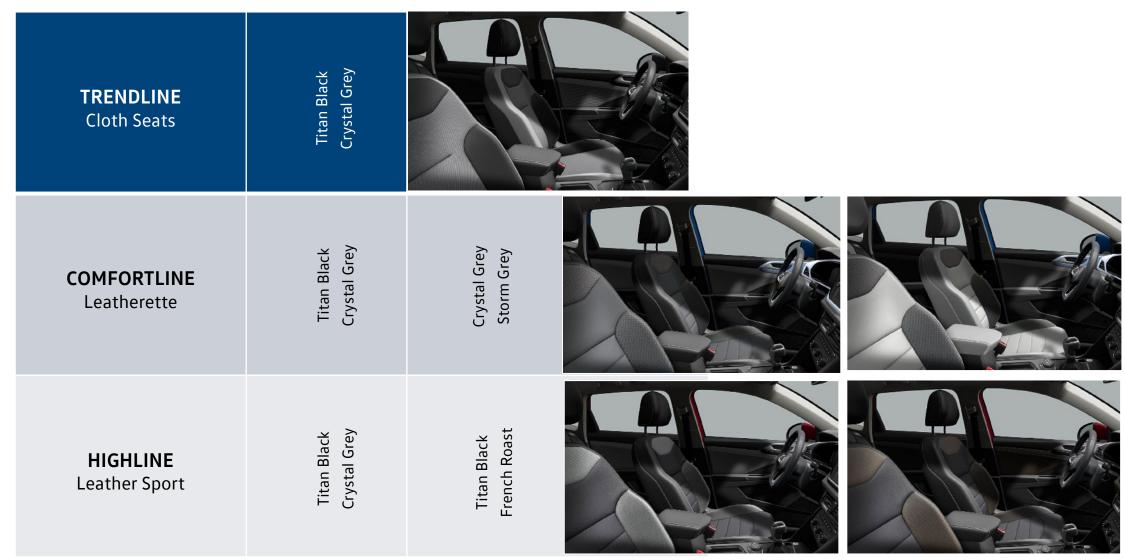


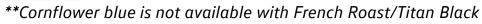
Wheel and Colour Programme





Interior Colour Palette – Standard two tone seating







Competitive Set

PRIMARY



Toyota RAV 4



Nissan Rogue



Mazda CX-5



Kia Sportage



Subaru Crosstrek

SECONDARY



Mazda CX-30



Kia Seltos



Nissan Qashqai





EXTERIOR DESIGN

- Pure, distinctive
 Volkswagen design
- Great proportions, with short overhangs, long wheelbase, fast A-post and upright C-post
- Bold front end with a sculpted hood and LED light signature reminiscent of Atlas Cross Sport
- Standard LED headlights





EXTERIOR DESIGN

- Distinctive side profile, with strong character line, harkens to the Tiguan
- More squared-off wheelarches are a nod to Atlas
- Rear bumper is sculpted and masculine, helping to give a rugged-looking rear aspect
- Taillight design mirrors sharpness of the headlights





EXTERIOR DESIGN

Highline models include:

- Projector LED headlights with the Adaptive Frontlighting System (AFS)
- An illuminated light line stretching outward from the newly designed logo, like the new ID.4, GTI, and Golf R
- Standard 18" aluminum alloy wheels ("Katana") with optional 19" style ("Magnum")













INTERIOR DESIGN

- Taos features modern design and premium fit and finish
- Cockpit is composed of clean lines with a horizontal focus
- Dash décor divides the central touchscreen from climate controls and flows seamlessly into the door inserts, adding visual interest
- Two-tone seats are standard—whether in the base cloth or optional leatherette and leather seating surfaces













CHASSIS

- Taos features a strut-type front and a multi-link rear suspension (AWD; torsion beam for FWD)
- Taos Trendline standard with front-wheel drive; 4MOTION® all-wheel drive optional on Trendline and standard on all other trims
- 17-inch aluminum-alloy wheels standard, with available 18- and 19-inch variations







POWERTRAIN

- Taos uses the latest version of Volkswagen's EA211 turbocharged and directinjection four-cylinder engine
- Previously used in Jetta in 1.4-litre form, making 147 horsepower
- Latest version displaces 1.5 litres, makes 158 hp and 184 lb-ft of torque
- Engine uses sophisticated technology to help produce outstanding fuel economy
- Despite more power and displacement than prior EA211, engine has better specific fuel consumption



POWERTRAIN

Engine technology includes:

- Volkswagen's version of the Miller cycle, where the valves are closed early in the intake cycle to help fuel efficiency
- A high compression ratio of up to 11.5:1
- Air Plasma Spray (APS)
 coated cylinder liners: Iron
 powder is plasma coated
 onto the cylinder block to
 reduce friction between
 cylinder liner and piston
 rings







POWERTRAIN

Engine technology includes:

- MAP-controlled cooling module that warms the engine up more quickly than current EA211 and can control water flow in different parts of the engine
- Variable Turbine Geometry (VTG): More efficient, provides higher boost and avoids wastegate mass flow
- High pressure injection up from 200 to 350 bar – for better mixture atomization, shorter injection time, optimized mixture formation, and lower particulate emissions







TECHNOLOGY

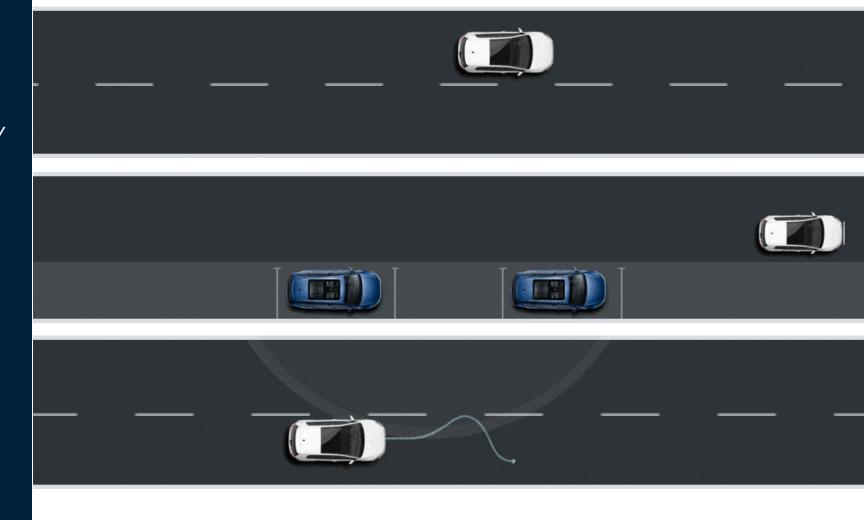
- Standard Volkswagen
 Digital Cockpit & 6.5"
 touch-screen with App Connect
- Available Digital Cockpit Pro (configurable)
- Available ambient lighting
- Available Beats® premium audio system
- Available MIB3 infotainment system with:
 - √ 8" touchscreen
 - ✓ Wireless phone charging
 - ✓ Wireless App-Connect





SAFETY/DRIVER ASSISTANCE

- Available IQ.DRIVE suite of driver assist features includes:
 - ✓ Forward Collision Warning w/ Autonomous Emergency Braking (Front Assist)
 - ✓ Active Blind Spot Monitor
 - ✓ Lane Keeping System (Lane Assist)
 - ✓ Adaptive Cruise Control w/Stop and Go
 - ✓ Travel Assist
 - √ Emergency Assist
- High Beam Control (Light Assist) and Park Distance Control are also available



\$><\$X\$><\$XX\$><**\$XX\$**





- Affordable and sized
 "just right" for any lifestyle
- 2) Classic VW *fun-to-drive* paired *with SUV practicality*
- 3) Bold style inside and out with a hint of ruggedness

The all-new Taos is the smallest member of the SUVW family.

But with its looks, space and spunk, the Taos is more than capable.

So whatever your adventure is, or whenever it calls, the Taos is

Always Game.



Volkswagen Platform Updates

Digital Marketing

vw.ca updates Go Live Apr 21

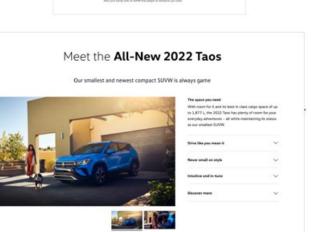
- > Pricing reveal
- Build & Price
- > AR Experience



vw.ca SUVW hub







Dealer Marketing Assets

Pod location: VWKreativ > MyAdBuilder > Model > 2022 Taos



The following new assets will be added:

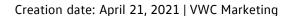
- w/o Apr 19 Model jellies
- **Summer** Product launch assets including Canadian Vibrant Power imagery, social, paid digital, TV, OLV, and others

Taos Model Page Example on Certified Dealer Sites

 Please work with your certified website providers to create the Taos model page for your dealer websites.







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21 April, 2021 | V 2.0

